

2023 VIZIENT CONNECTIONS SUMMIT

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SEPT. 18–21, 2023
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UCLA Kidney Medical Home: A Model for Specialty Value-Based Care

Sarah Meshkat, MHA

Director, Population Health

Elizabeth Jaureguy, RN, MSN, FNP

Director of Ambulatory Care Management

UCLA Health

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Learning Objectives

- Develop population health governance and leadership engagement to manage high-cost clinical conditions such as chronic kidney disease.
- Apply a specialty medical home value-based care model to manage cost, quality and patient experience.
- Describe innovative technology, complex care management and team-based care to enhance clinical outcomes.

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Agenda

- Imperative for the Future
- CMS Kidney Care First Overview
- Operationalizing the UCLA Kidney Care Medical Home

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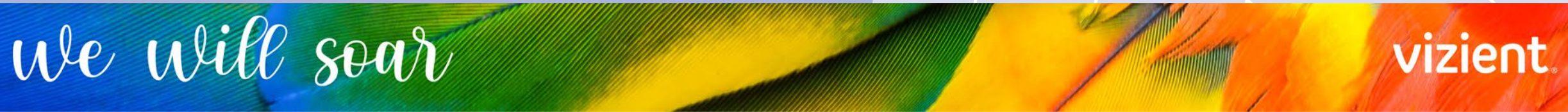
U Owned & Operated by UCLA Health

U Community Partner



FY2022 Highlights

- 1,931 Clinical FTE Physicians
- 262 Practice Sites
- 6.0 Million Encounters
- 2.6 Million Visits
- 14% Year-over-year Growth



Imperative for the Future

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Future of Healthcare is Here

Requires Capability to Manage Populations



- Aging population
 - Chronic conditions
- Convenience/access
- Health equity

Patients



- Rising healthcare costs
- Alternative Payment Models (Governmental & Commercial)
 - Pressure to take on financial risk
- Competition: Niche Players
- Narrow insurance networks
- CMMI Strategic Refresh

Landscape



- Infrastructure to manage populations
 - Medical home models
 - Care management
 - Integrated health system

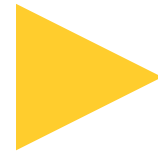
Capability

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Adopting a Medical Home Model Approach to Succeed in Alternative Payment Models

Traditional Care Models



Why a Medical Home Model?



Patients, Payers, and Marketplace Drive Changes and Demand Outcomes

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CMS Kidney Care First Overview

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Impact of Kidney Disease Today

- More than 1 in 7, that is, 15% of US adults, are estimated to have Chronic Kidney Disease – many do not know it.
- Nearly 786,000 people in the United States are currently living with ESKD: 71% are on dialysis and 29% are living with a kidney transplant.
- About 1/3 of ESKD cases have never seen a kidney specialist prior to starting dialysis.
- High mortality in first 3 months of dialysis
- 5-year survival in dialysis patients is less than many common cancers
- 12% home dialysis penetration rate

Note: ESRD is End Stage Renal Disease or End Stage Kidney Disease (ESKD)

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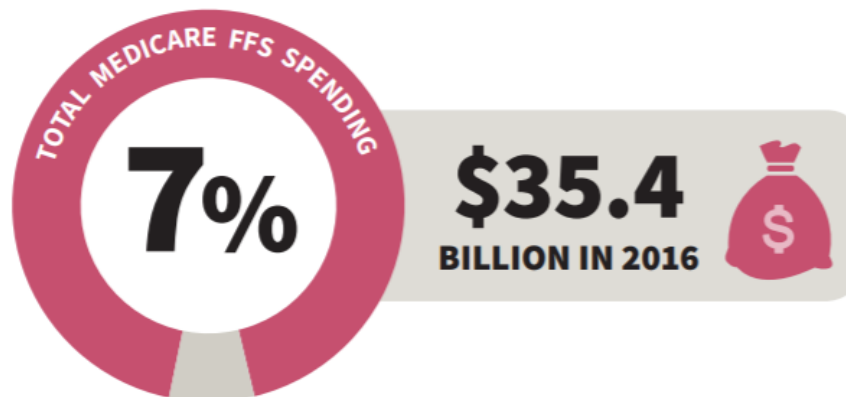
President Launched Advancing American Kidney Health Initiative in 2019

Medicare spending for ESRD beneficiaries

ESRD beneficiaries comprise less than



of the total Medicare population



SOURCE: 2018 U.S. Renal Data System Annual Data Report.

Advancing American Kidney Health Initiative Goals

Prevention of Kidney Failure

Increase Home Dialysis

Improve Kidney Availability for
Kidney Transplants

Centers for Medicare & Medicaid Services

Note: ESRD is End Stage Renal Disease or End Stage Kidney Disease (ESKD)

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CMS Developed a Kidney Care Medical Home Model

Alternative Payment Model Incentivizes Prevention, Transplants, and Home Dialysis

Voluntary Payment Program Kidney Care First

- Launched January 2022
- Focus on CKD Stage 4, 5, and ESKD
- Incentivize Home Dialysis and Transplant
- Capitated Payments Adjusted based on Performance and Outcomes (e.g., Depression Response, Patient Activation, Optimal ESKD Starts, and Total Cost of Care)
- Bonus payment for every successful Kidney Transplant



Delay and improve initiation of dialysis for beneficiaries with late-stage chronic kidney disease (CKD)



Improve coordination of care for beneficiaries with late-stage CKD and ESKD to reduce total cost of care



Increase the number of beneficiaries receiving kidney transplants



Increase options for provider risk and payment to improve financial accountability



Source: CMS

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Kidney Care First Model Payments Overview

Total Kidney Care First Model Payments

Total Kidney Care Payments

CKD Quarterly
Capitated
Payment
(CKD QCP)

CKD Stage 4 & 5

Adjusted
Monthly
Capitation
Payment
(AMCP)

ESKD

Kidney
Transplant
Bonus

ESKD

Performance-Based Adjustment PBA

Starting Q3 of CY2023, 2-Step Performance-Based Adjustment Applied on CKD QCP+ AMCP [Adjustment Ranges from -20% to +20%]

1. **Relative Performance (RP)**: Outcomes compared to other KCF Practices & Medicare Nephrology Practices nationwide
2. **Continuous Improvement (CI)**: UCLA compared against own performance over time (effective starting PY2)

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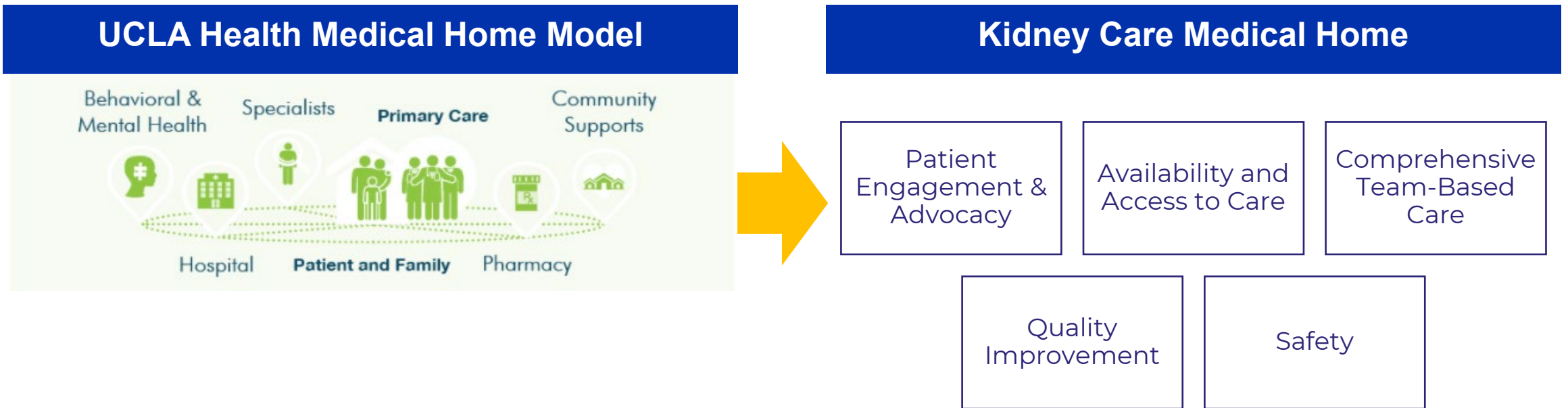
Operationalizing the UCLA Health Kidney Care Medical Home

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UCLA Health Medical Home Concept: Primary Care and Specialty Care

Alignment with Kidney Care Medical Home Goals with UCLA Health Population Health Goals



1. pcpcc.org. Accessed June 24, 2021

2. <https://pcmh.ahrq.gov/page/creating-patient-centered-team-based-primary-care> accessed June 24, 2021

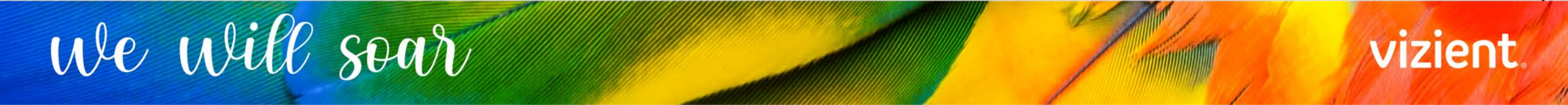
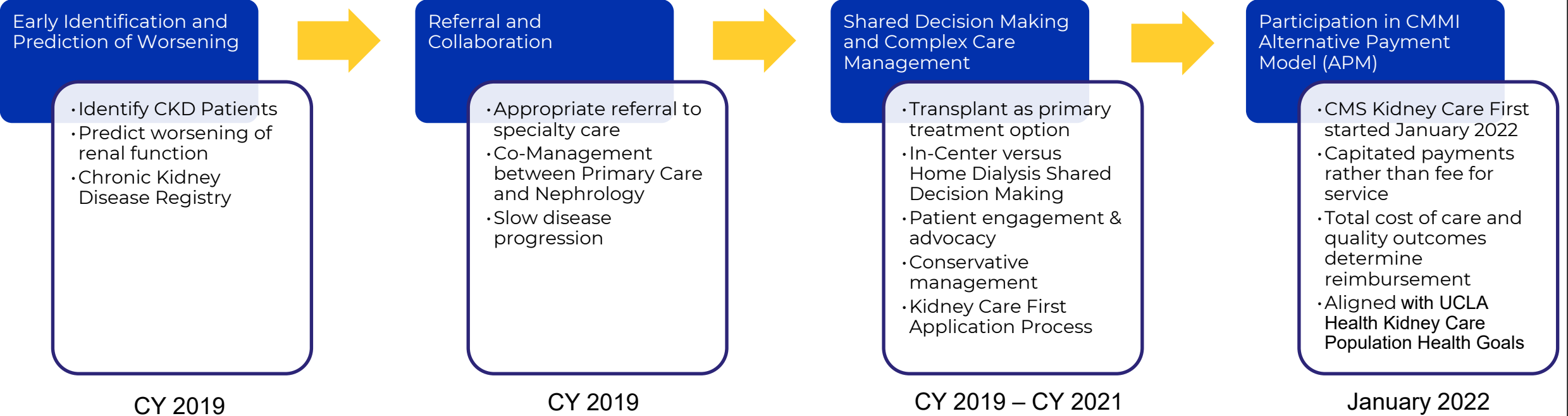
3. ASCO.org accessed June 24th, 2021

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Reimagining Kidney Care using a Medical Home Model Approach

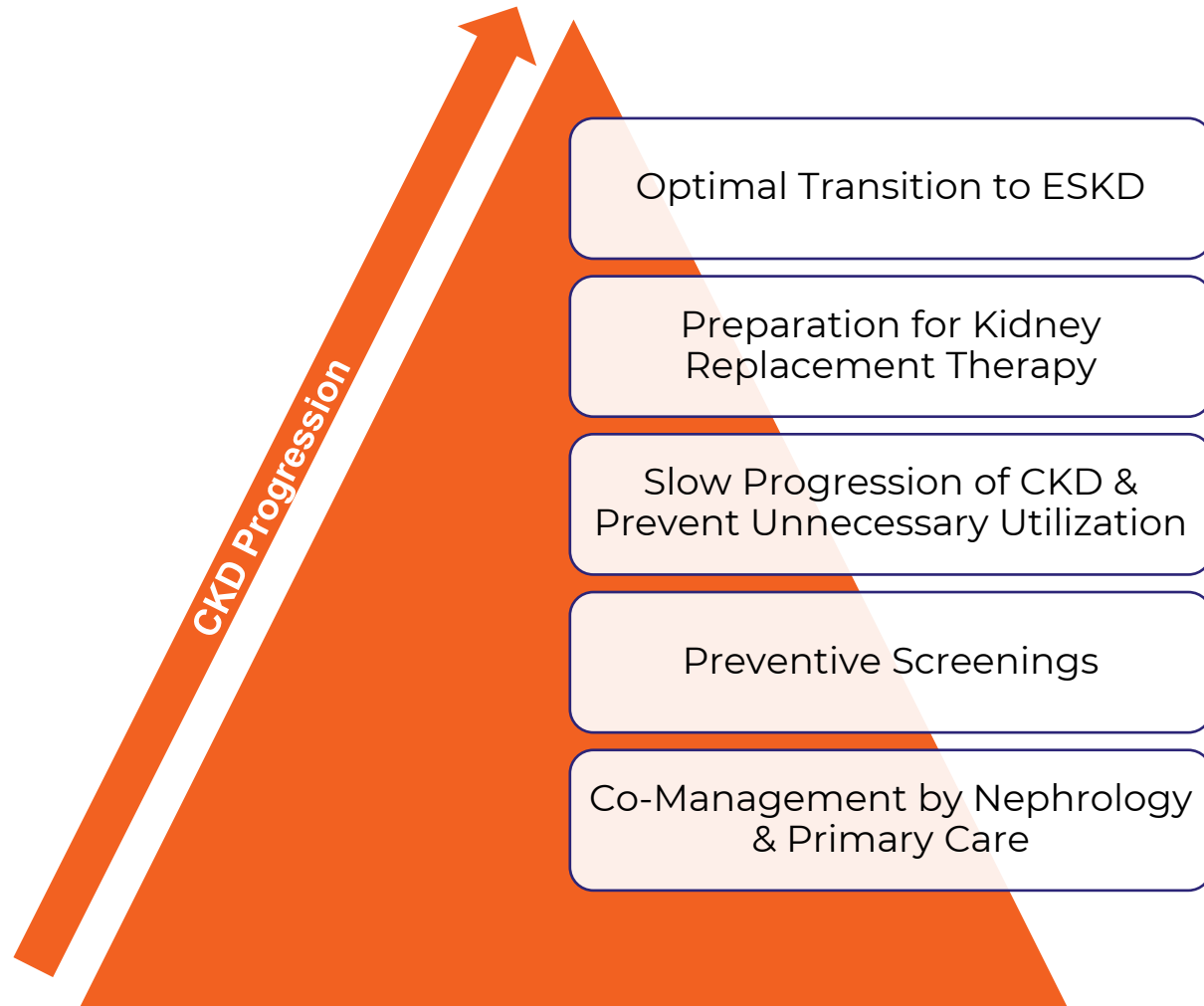
Collaboration between Division of Nephrology, Primary Care, IT, Operations, Care Coordination, and Population Health



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UCLA Kidney Care Medical Home Enhances Capabilities & Preparation for a Value-Based Future



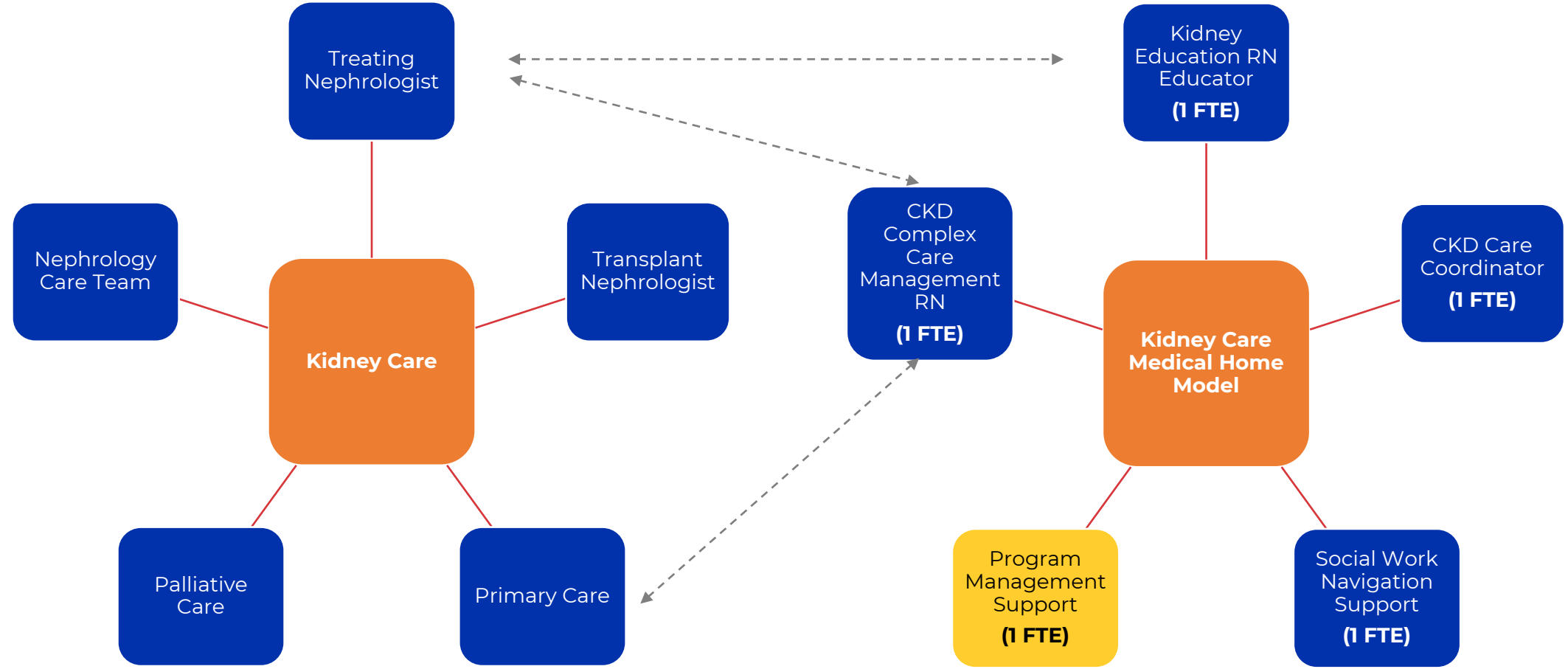
Interventions

- Coordinate permanent access and dialysis facility placement to ensure optimal dialysis start
- Coordinate outpatient IR procedures to prevent unnecessary admission
- Kidney Education Program (KEP) & Shared Decision Making
- CKD Complex Care Management (CKD CxCM) Program
- Screen & Support Patients with Depression & Patient Activation
- Identify CKD Patients & Refer to Nephrology

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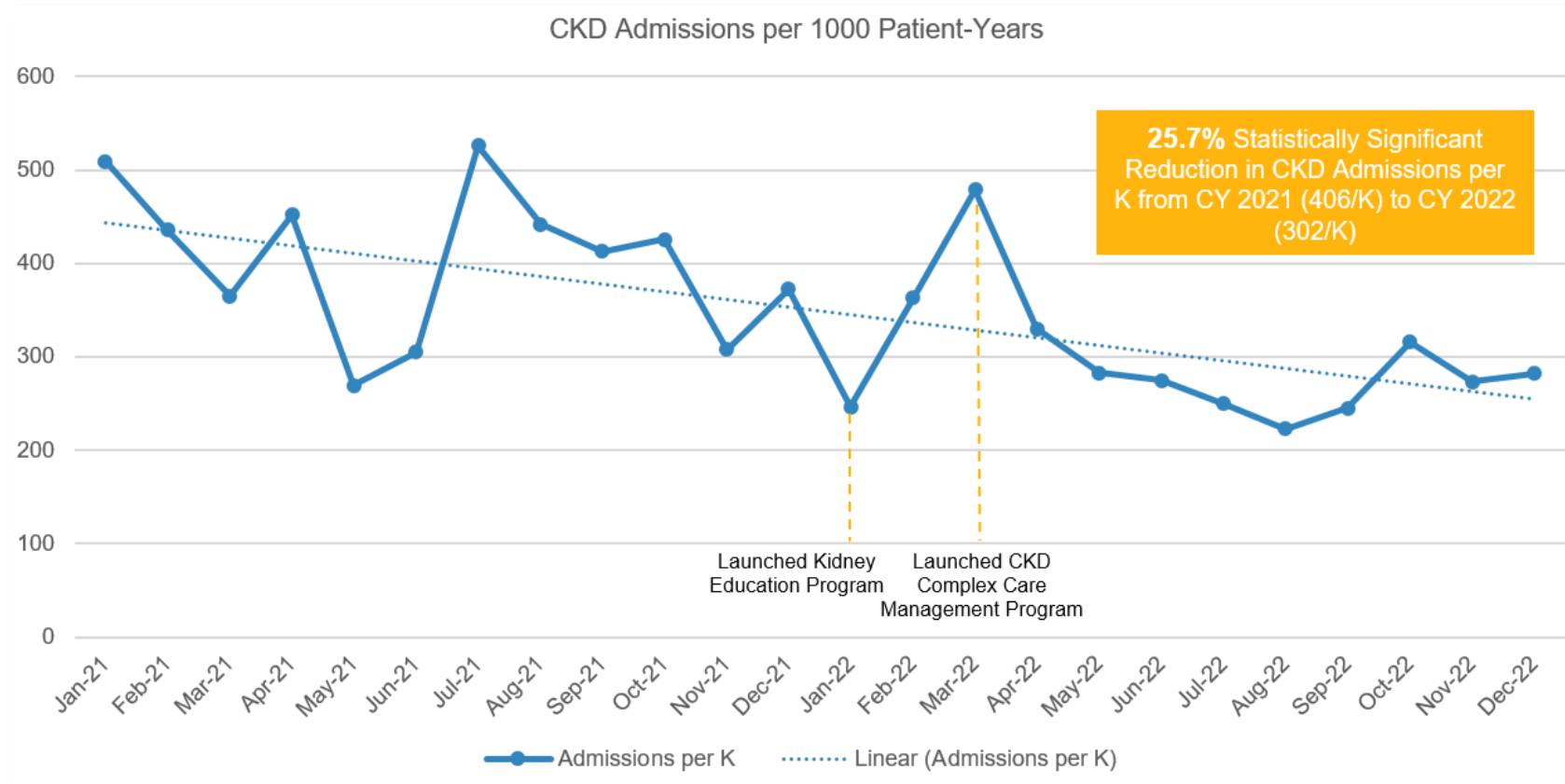
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A Successful Medical Home Model Takes a Village



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Notable Reductions in CKD Admissions and ED Visits Following Launch of UCLA Health Kidney Care Medical Home



Source: UCLA CKD Management Dashboard; January 2021 to December 2022
Filters: Accountable Care & Medical Group Populations

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Lessons Learned

- The UCLA Kidney Care Medical Home has the potential to decrease cost, enhance quality, and provide patient-centered care.
- Integration of primary care and specialty care in value-based care models is an important approach to providing seamless care.
- Patient engagement is central to the success of the UCLA Kidney Care Medical Home, empowering patients to discuss their specific goals, values, and preferences.
- The UCLA Kidney Care Medical Home can be set up by most organizations and requires few additional resources.

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Key Takeaways

- Integrate primary care and specialty care in value-based care models
- Collaboration across disciplines provides a successful model in value based care
- Align with national initiatives when preparing value-based care models
- Understand desired outcomes to measure success

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Questions?*



Contact:

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Elizabeth Jaureguy, EJaureguy@mednet.ucla.edu

*This educational session is enabled through the generous support of the
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*See Appendix

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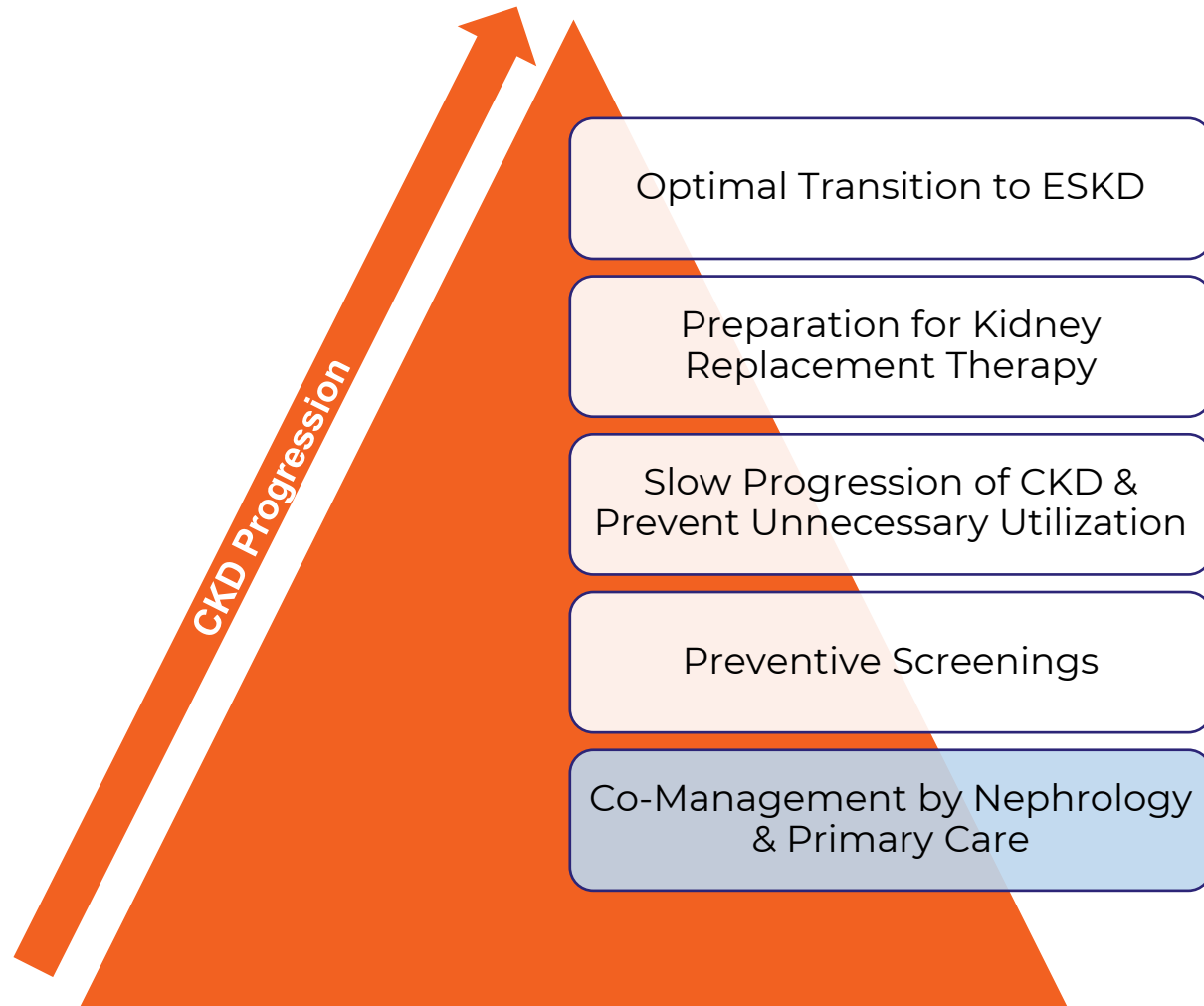
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Appendix

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UCLA Kidney Care Medical Home Enhances Capabilities & Preparation for a Value-Based Future



Interventions

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EMR Workflows to Support Early Diagnosis and Co-Management between Nephrology & Primary Care

Leveraging Best Practice Advisories & SmartSets

Update Problem List Provide Feedback about this BPA

Patient may have *Chronic Kidney Disease (CKD stage 5)* based on established ambulatory GFR. Please consider updating the problem list by selecting the following **HCC** diagnoses and click 'Accept'.

Per the National Kidney Foundation Guidelines, patients with this stage may be appropriate for co-management with Nephrology. Please select the CKD Management SmartSet below to order recommended referrals and labs as appropriate.

Last outpatient GFR value:

Nephrology Referral and Recommended Labs [Preview](#)

CKD Stage 5 (HCC) [Edit details](#) (Share with patient)

Acknowledge Reason:

Update Problem List Provide Feedback about this BPA

Patient may have *Chronic Kidney Disease (CKD stage 4)* based on established ambulatory GFR. Please consider updating the problem list by selecting the following **HCC** diagnoses and click 'Accept'.

Per the National Kidney Foundation Guidelines, patients with this stage may be appropriate for co-management with Nephrology. Please select the CKD Management SmartSet below to order recommended referrals and labs as appropriate.

Last outpatient GFR value:

Nephrology Referral and Recommended Labs [Preview](#)

CKD Stage 4 (HCC) [Edit details](#) (Share with patient)

Acknowledge Reason:

Nephrology Referral and Recommended Labs [Manage User Versions](#)

Per National Kidney Foundation Guidelines, patients with CKD Stage 3b-5 may be appropriate for a referral to Nephrology. The following labs and imaging are recommended for the initial Nephrology visit. Please order the recommended referral and labs as appropriate.

- National Kidney Foundation Guidelines

Diagnosis

Diagnoses

CKD Stage 3b (GFR >=30 and <45)

CKD Stage 4 (GFR >=15 and <30)

CKD Stage 5 (GFR <15)

Referral

Referral to Nephrology:

Referral to Nephrology

[Internal Referral, Routine, Medicine, Nephrology](#)

Laboratory

Labs [Click for more](#)

Labs

- Comprehensive Metabolic Panel
- [Routine, Clinic Collect - Today, Expires: 6/10/2021, Resulting Agency - QUEST](#)
- Urinalysis, Routine
- [Routine, Clinic Collect - Today, Expires: 6/10/2021, Resulting Agency - QUEST, Clean Catch, Midstream](#)
- Albumin/Creat Ratio Ur
- [Routine, Clinic Collect - Today, Expires: 6/10/2021, Resulting Agency - QUEST, Clean Catch, Midstream](#)
- Total Protein/Creat Ratio
- [Routine, Clinic Collect - Today, Expires: 6/10/2021, Resulting Agency - QUEST, Clean Catch, Midstream](#)
- PTH, Intact
- [Routine, Clinic Collect - Today, Expires: 6/10/2021, Resulting Agency - QUEST](#)
- Vitamin D, 25-Hydroxy
- [Routine, Clinic Collect - Today, Expires: 6/10/2021, Resulting Agency - QUEST](#)
- Iron & Iron Binding Capacity
- [Routine, Clinic Collect - Today, Expires: 6/10/2021, Resulting Agency - QUEST](#)
- CBC
- [Routine, Clinic Collect - Today, Expires: 6/10/2021, Resulting Agency - QUEST](#)
- Phosphorus
- [Routine, Clinic Collect - Today, Expires: 6/10/2021, Resulting Agency - QUEST](#)
- Magnesium
- [Routine, Clinic Collect - Today, Expires: 6/10/2021, Resulting Agency - QUEST](#)
- US kidney non-vascular bilat (bladder images included)
- [Expires: 6/10/2021, Routine, Ancillary Performed](#)
- Uric Acid
- [Routine, Clinic Collect - Today, Expires: 6/10/2021, Resulting Agency - QUEST](#)
- Lipid Panel
- [Routine, Clinic Collect - Today, Expires: 6/10/2021, Resulting Agency - QUEST](#)

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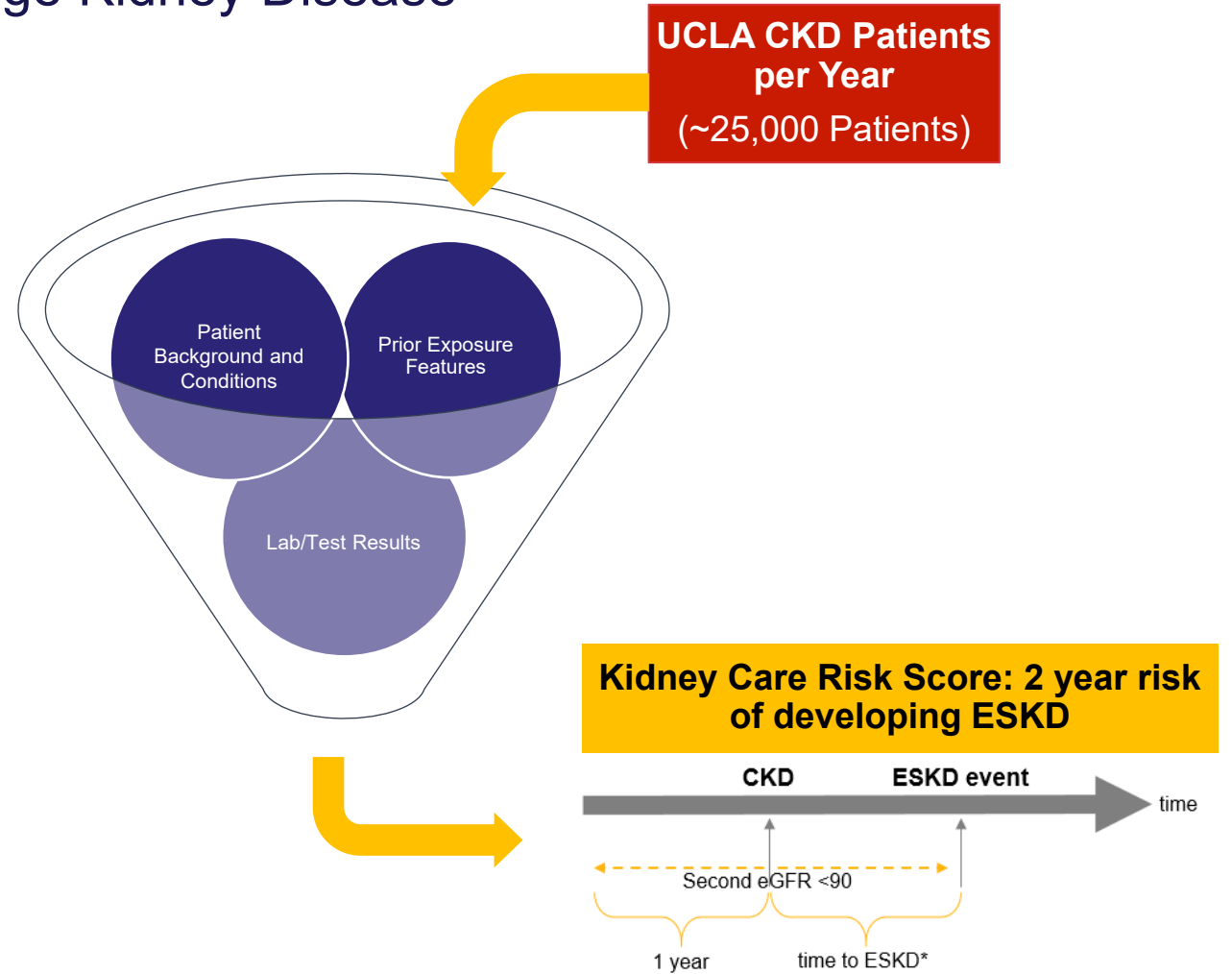
Leverage Artificial Intelligence to Identify At-Risk Patients

Predict Risk of Rapid Progression to End-Stage Kidney Disease

UCLA Kidney Health Predictive Model:

- Identify patients at risk of rapid progression from CKD to ESKD within two years
- Increase physician and care team awareness of risk of rapid progression of CKD to ESKD
- Offer interventions to slow CKD progression and preserve renal function

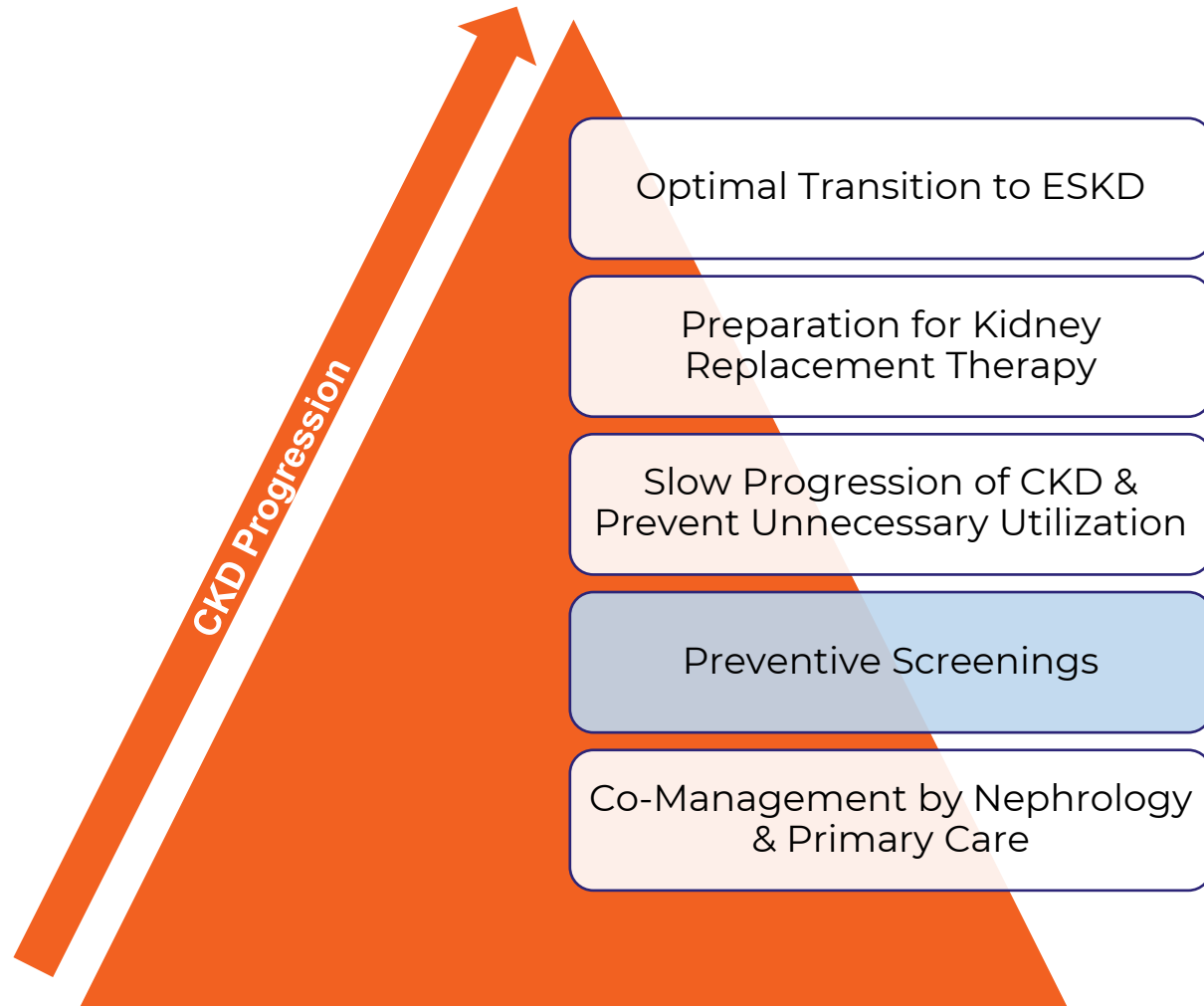
To Launch in 2023



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UCLA Kidney Care Medical Home Enhances Capabilities & Preparation for a Value-Based Future



Interventions

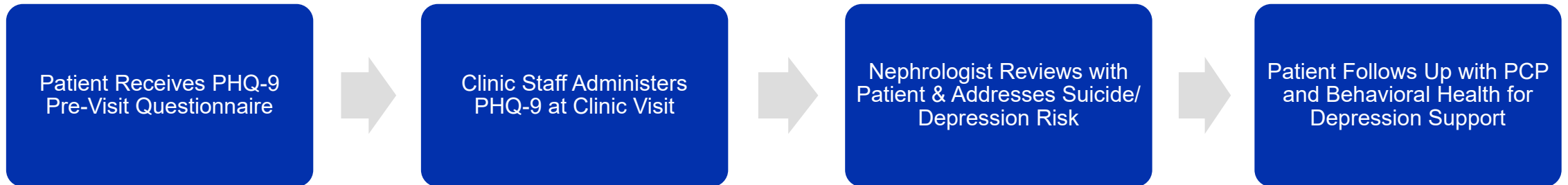
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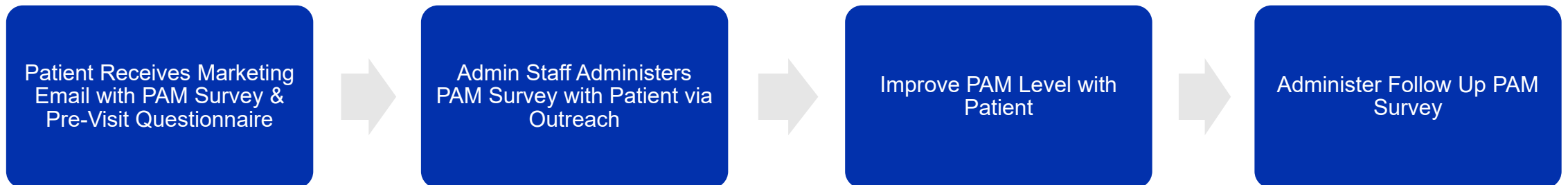
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Key Elements of Whole-Person Care Embedded in Depression and Patient Activation Workflows

Kidney Care First Depression Workflow in Launched in January 2022



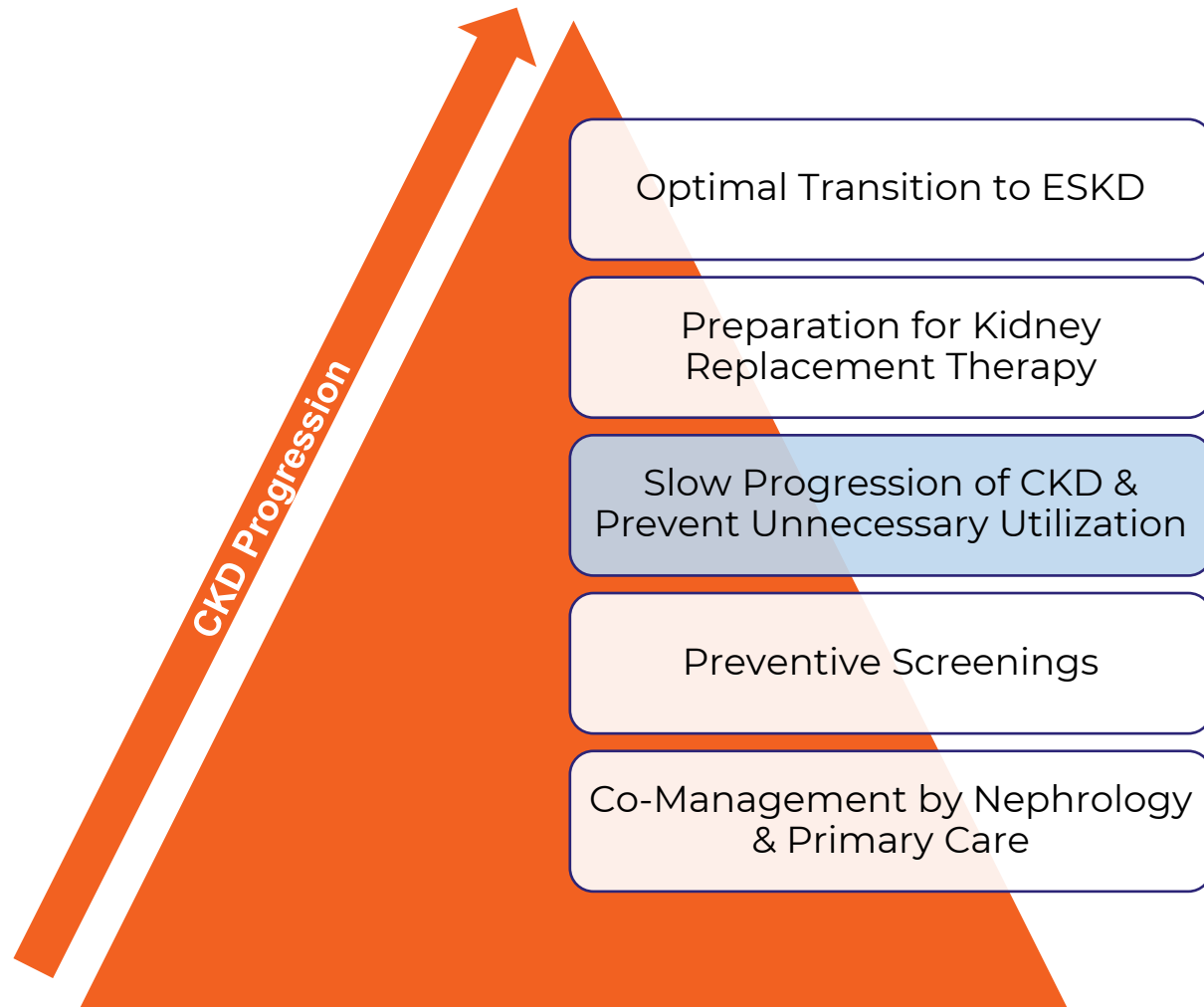
Kidney Care First Patient Activation Measure Workflow Launched in January 2022



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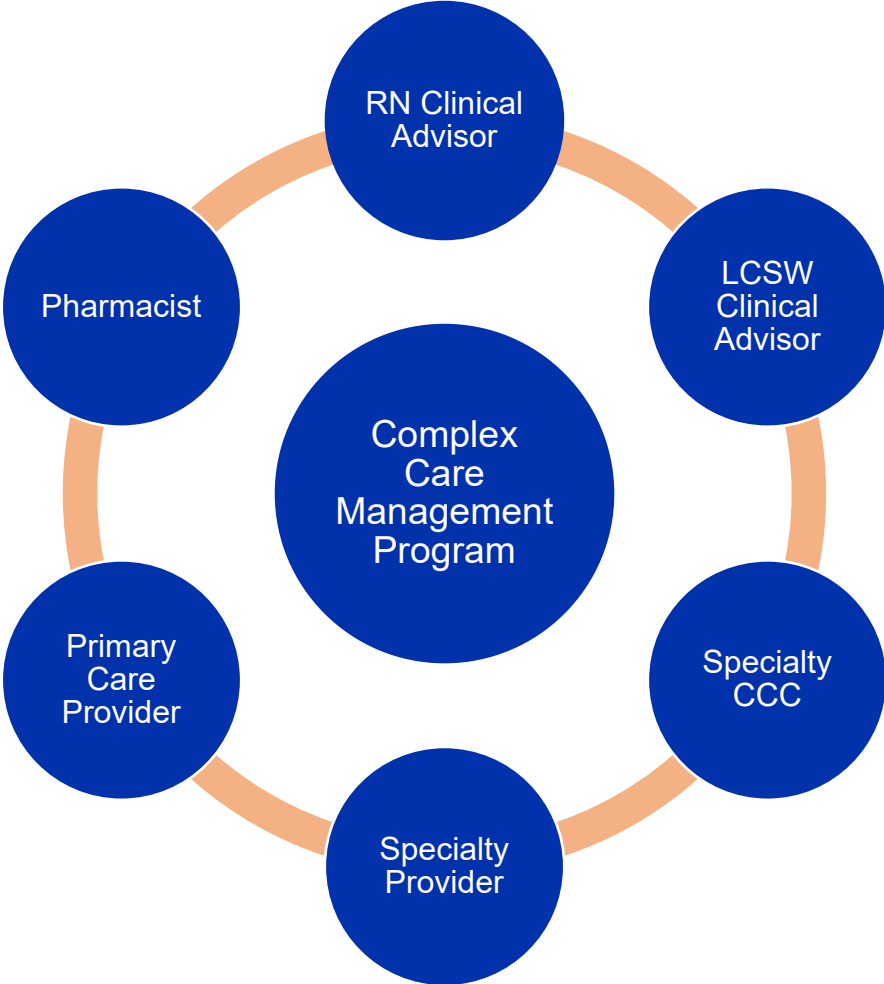
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CKD Complex Care Management (CxCM) Program Launched March 2022

To accommodate the growing needs and complexity of our CKD patients, complex care management is required to:

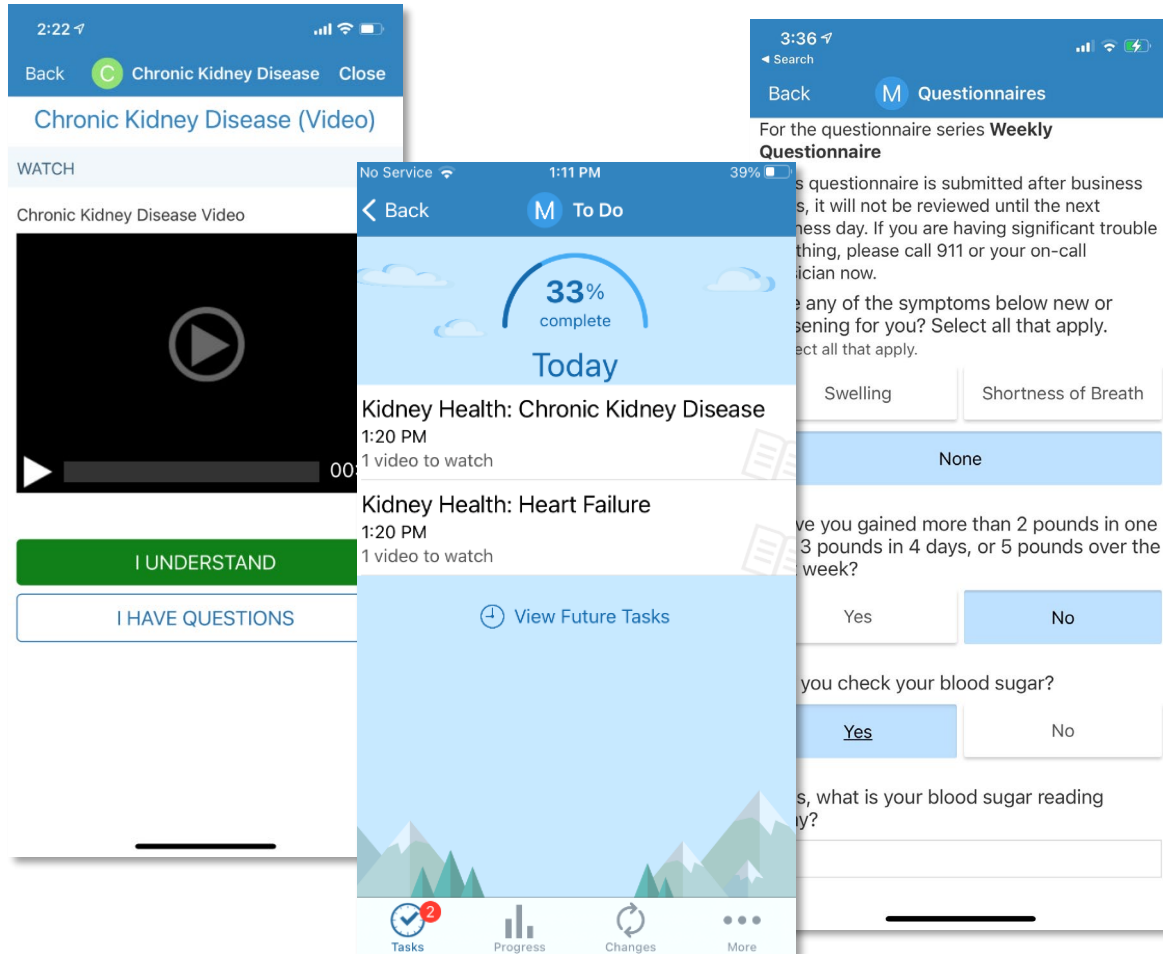
- Manage patients with multiple chronic conditions and psychosocial needs
- Enhance care coordination
- Slow progression of CKD
- Prevent unnecessary utilization

Estimated Patient Panel:
~50 Patients



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Engaging Patients through Remote Patient Monitoring to Improve Health Outcomes

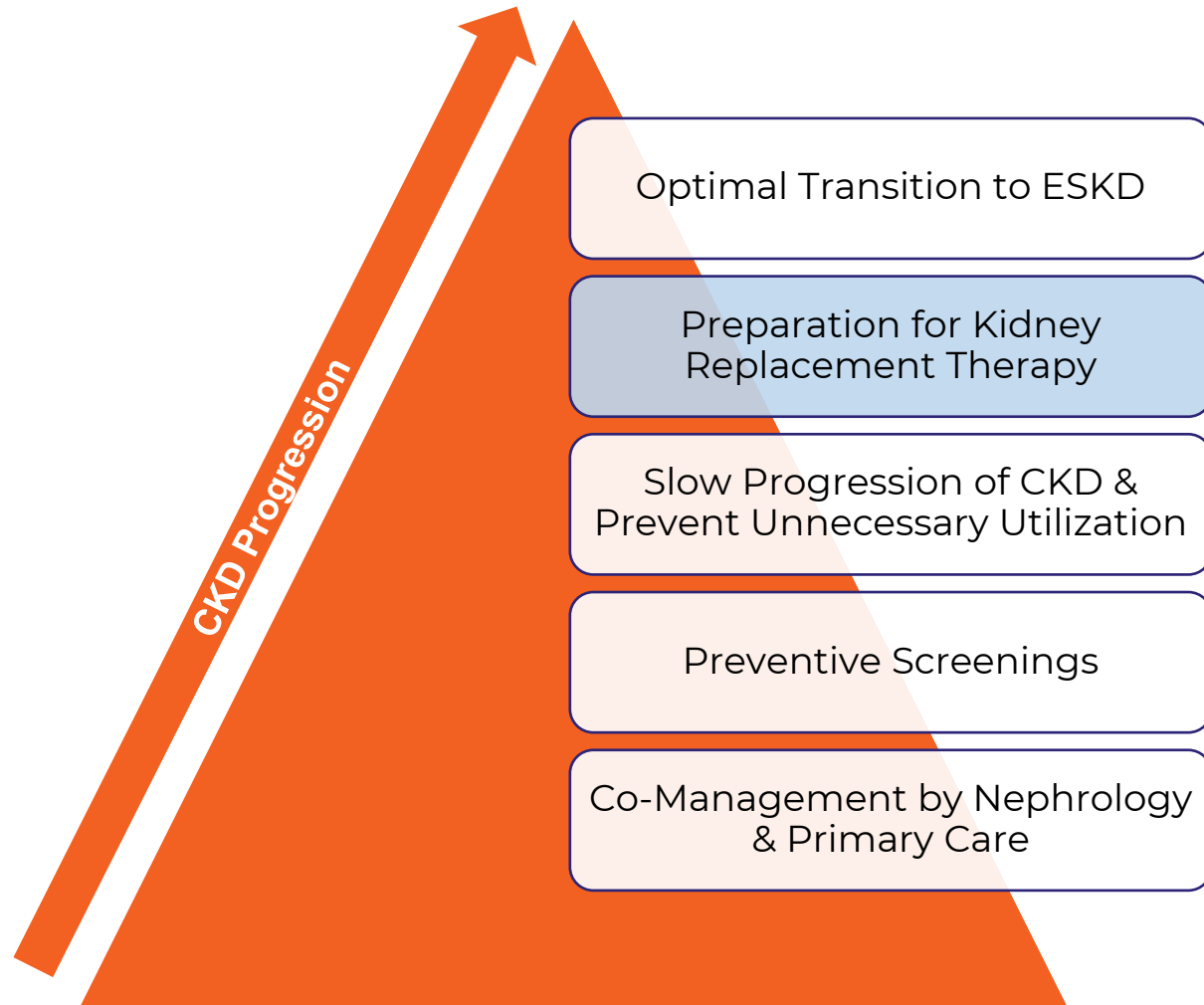


- CKD Complex Care Management using Care Companion:
 - ✓ Weekly & Quarterly Check-In Tasks
 - ✓ Educational Videos

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Interventions

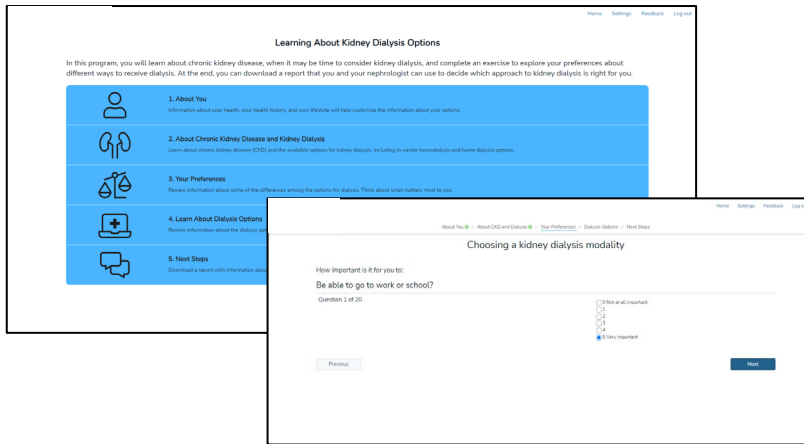
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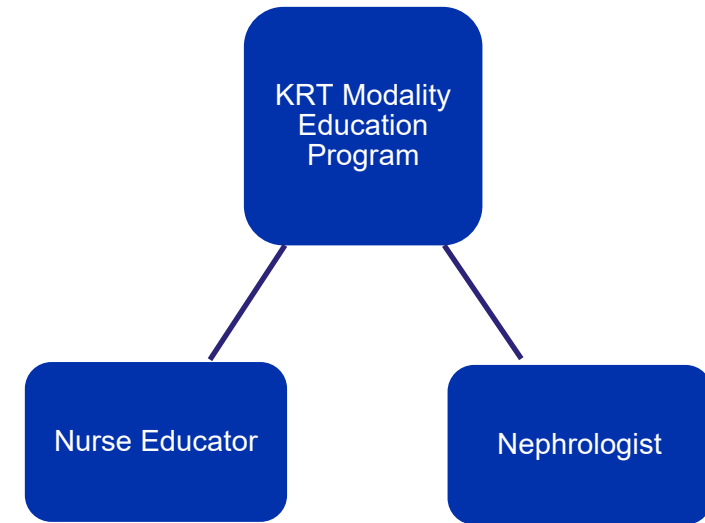
Kidney Education and Shared Decision Making Program Launched January 2022

Shared Decision Module & Patient Stories Video



Use Shared Decision Module and Patient Stories to Educate, Capture Patient's Values and Preferences, and Engage Patients in the Shared Decision Making Process for KRT Modality Decision

Kidney Replacement Therapy Education

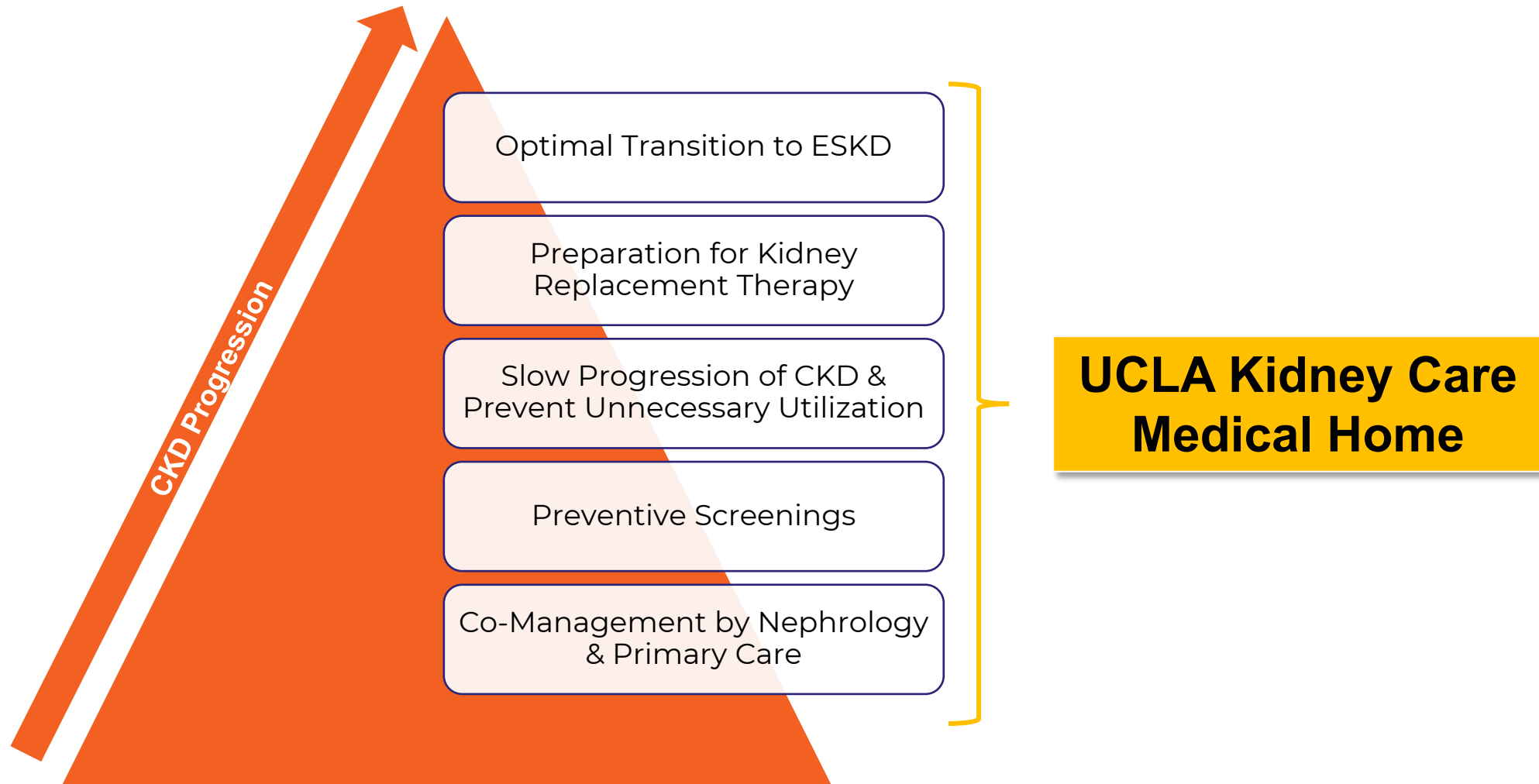


UCLA Nurse Educates Patients on KRT Modalities and Diet and Support Shared Decision Making Process with Patient and Provider

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