



Engaging clinicians and executives  
to improve clinical decision-making

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# Learning objectives



At the conclusion of this panel discussion, you will be able to:

- Define how to better engage key physician and executive stakeholders across the organization.
- Recognize challenges to improvement.
- Develop a strategy that connects physician and clinical leaders with executives in a more synchronized approach to clinical decision-making.

# Panel introduction



# Speakers

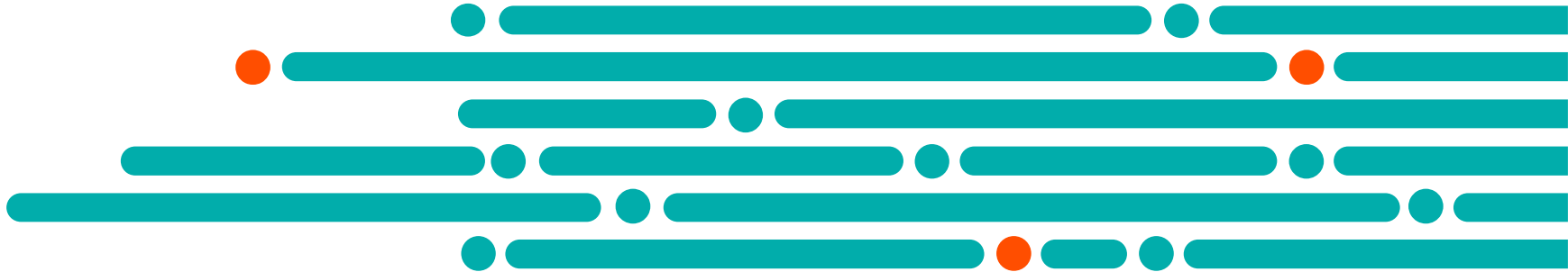


**Blane Schilling, MD**  
Senior Principal



**Micah Parker**  
VP, Supply Chain Operations  
Integrus Healthcare

# Summary



# Topics summary

- How health care costs have moved the dial in our economy and how we can impact those increases in cost
- How we got to the process of clinical-supply integration from the fundamentals of value analysis
- How clinical-supply integration can be defined and what the driving components are
- Advancing to clinical-supply integration
- What challenges can exist
- Recognizing overall benefits





*Improving the quality of care demands  
the best from everyone, including us*



# Questions?





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