



## Clinical-supply integration

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# Welcome to clinical-supply integration



# Course learning objectives

At the conclusion of this course, you will be able to:

- Describe what clinical-supply integration (CSI) means and why it is important to your clinical processes.
- Describe how CSI differs from traditional value analysis.
- Demonstrate better engagement with key physicians, clinicians and executive stakeholders across the organization.
- Integrate total cost of care into your clinical process.
- Describe how to measure for success.

# Vizient team introduction

- Blane Schilling, M.D.
- Deborah Roy
- Annette Alexander
- Kristi Biltz
- Donna Colby
- Neil Horton
- Kate Lizzi
- Nancy Masaschi
- Ashley Zielny
- Susan Hogan

\* Additional subject matter experts



# Disclosure information

The CSI Course planners and presenters have no relevant financial relationships to disclose.

Blane Schilling, Micah Parker, Deborah Roy, Sue Hogan, Kristi Biltz, Neil Horton, Kate Lizzi, Donna Colby, Anette Alexander, Molly Zmuda, Joe Cummings, Tom Peterman, Eric Metzler, Debbie Schuhart

# Guest introductions

Name, role, health care background, goal from this course



# Agenda day 1

Topic	Time	Lead presenter
Welcome and course introduction	8 a.m.	Dr. Blane Schilling
Set the stage: current and future trends in health care impacting the need for CSI	8:30 a.m.	Vizient
Break	9:30 a.m.	All
Engagement and alignment: crucial discussions for cultural change	9:45 a.m.	Vizient
Strategic communication	11 a.m.	Vizient
Lunch	Noon	All
Insights: aligning data with decision-making	1 p.m.	Vizient
Break	2:45 p.m.	All
Continue Insights	3 p.m.	Vizient
Recap and summarize day: plan for day 2	4:15 p.m.	Vizient
Dinner, networking event	5:30-8 p.m.	All

# Agenda day 2

Topic	Time	Lead presenter
Welcome back	7:45-8 a.m.	Vizient
Knowledge: how you know what you know	8-10 a.m.	Vizient
Break	10-10:15 a.m.	All
Process: method for successful delivery	10:15-11:45 a.m.	Vizient
Panel discussion: engaging clinicians and executives to improve clinical decision-making	11:45 a.m.-12:45 p.m.	Vizient
Wrap up and departure	12:45-1 p.m.	All



# Logistics

- Meals
- Restrooms
- Wi-Fi
- Dinner networking



# Top results from survey

**Add top general results**

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*“Curiosity is the fuel for discovery,  
inquiry and learning.”*

*Anonymous*

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# Questions?



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